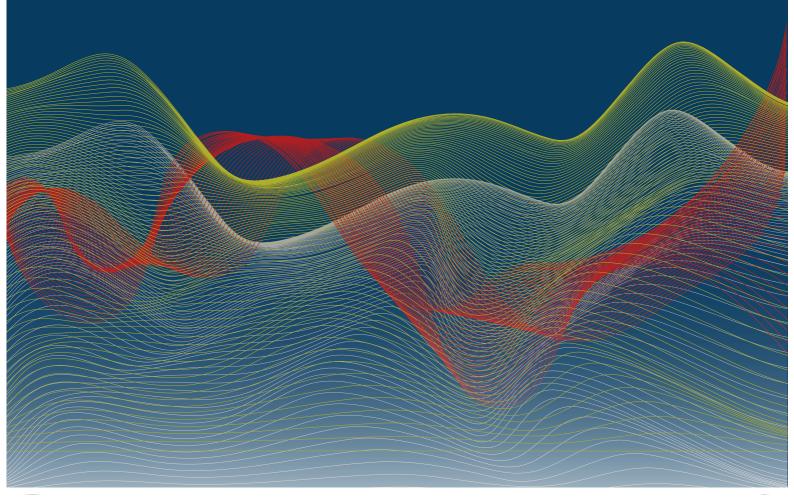




JOINT CAPABILITY STATEMENT

Business Transformation Finance for Growth





Shared Services

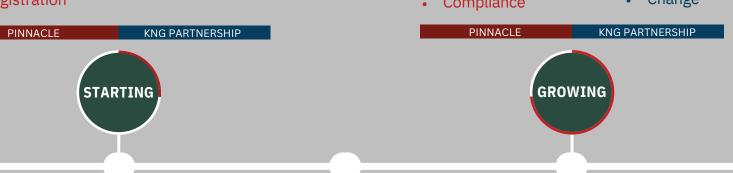
CONCEPT to COMMERCIALISATION



- **Business Case**
- Market Research
- **Financial Projections**
- **Funding and Claims**
- Registration
- **Operational Planning**
- Future and Exit Planning

- **Business Improvement**
- **Human Resources**
- Sales / Export Growth
- Develop Processes Trade •
- Compliance

- Technology
- **Operations**
- **Transformation**
- Change



MANAGING

PINNACLE

KNG PARTNERSHIP

- Interim Management
- Training
- Strategic Planning
- **Chart of Accounts**
- Management Structure
- **Organisation Structure**
- Forecasting
- Strategic Planning
- **Budget and Controls**

SELLING

PINNACLE

KNG PARTNERSHIP

- Exit Planning
- · Profit Improvement
- Exit Planning • Business Assessment
- Docs (Advert/Teaser/IM)
- Non-Disclosures
- Prospecting
- Due Diligence
- · Legals / Accounting



Pinnacle Growth Group works with companies in the UK and Ireland to accelerate growth through funding, transformation and market entry			
		Core Services	Complementary
Finance for Growth	Expert support to identify and access grants, funding and finance to accelerate business growth	 Source and Identify funds Funder communications Research for applications Developing successful applications Generating projections and business plans Supporting claims and drawdown Evaluating funding performance 	 Financial analysis Cost modelling review Finance Management Accessing Finance Finance mentoring Banking evaluation
Business Improvement	Programmes and tools to help businesses increase profitability, manage change and create lasting improvement	 Change management and implementation Lean manufacturing New process development and implementation Innovation techniques High volume manufacturing strategies Human Resources Leadership and support 	 Interim Management Services Support to setup new manufacturing facilities Staff training, development and coaching Strategic planning, development and delivery
Sales and Export Growth	Support and practical assistance to grow sales, develop exports, access new markets and manage trade	 Current market and competitor research New market research and entry strategy Development of sales, marketing and communications strategy Supply chain development Customs compliance and market entry requirements 	 Market visits and trade mission development - globally FDI support to Northern Ireland, GB, Ireland Sales lead generation
Sector	Appraisals and evaluations, programme	 Independent project appraisals Evaluations including business case development. Development and delivery of specific 	 Specialist/expert HR support for public bodies Project Management,

development & delivery, and strategic planning

- programmes for government and local government bodies
- Develop strategies for public sector and third sector organisations
- including for longterm funded projects
- Programme marketing and advertisement

KNG Expertise



Life Sciences / Pharma

Strategy
Divestment

Transformation

Operations

Change

Programme Management

Project Management Business Alignment

Quality

GxP Compliance

Regulatory

Mentoring- IT Management



Finance

Transformation
Change Management
Programme Management
Project Management Risk &
Compliance Regulatory

Identity Management Services



Software, Systems & Technology

Strategy

Acquisitions, Mergers & Div

Transformation

Change

Operations

Programme Management

Project Management Business

Alignment Quality GxP Compliance Regulatory

Mentoring- IT Management



Strategy Transformation Acquisitions Mergers

Change Operations

Business Alignment

Risk & Compliance

Quality

Mentoring - IT Management



Manufacturing



Strategy

Transformation Acquisitions,

Mergers & Div Change Operations

Business Alignment

Risk & Compliance

Quality

Mentoring – IT Management



Construction & Housebuild

Strategy Commercial

Mergers Operations (including Land, Financial, Acquisitions Commercial, Sales and Build, Budgeting,

Change Forecasting, Housebuild Estimate) Mentoring –

Financial IT Management









KNG Experience

A&M

- Integrations
- Consolidation
- Divestments

4 3

GxP Quality

- Change Management
- Digital process modelling
- Requirement Eng
- Project Delivery
- IT Quality Control & CSV



Procurement

- Business case
- Vendor selection

聖金の命回

- Contract Neg
- Vendor Man

Mentoring

- IT Exec
- IT Manager
- IT Team
- PMO



Small to Medium-Enterprises (SMEs) Company Sale

S1 - Evaluation

- Business review
- Market analysis
- Knowledge sharing
- Guidance

S2 - Documentation

- Advert & Teaser
- NDA's
- Inf Memorandum
- Broker appt
- Prospect research

S3 - Sale

- Buyer focus
- Negotiations
- Legal
- Tax Accounting
- Sale

Project Management

- Multi-Sector
- Multi-Disciplinary
- National
- Global
- ERP



Leading to a decision

Leading to a decision

What makes us different?

- Affordable, flexible, open & agile
- High-quality ethos
- What you see is what you get. We do not delegate to junior staff to maximise margin
- Experienced Exec level professionals capable of building genuine partnerships
- Trusted, impartial relationships with our clients who stay with us for the long term
- Private company not driven by sales targets or shareholders expectations
- Decades of experience working across many industries in complex, challenging business environments
- We do not take on contracts where we think our team will be stretched



Contact us

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