



Capability Statement

Business Transformation

Acquisitions, Mergers and Divestments

IT Implementations, Upgrades and Migrations

Programme and Project Management

Identity and Access Management

2023

Overview

Formed and incorporated in 2016, KNG Partnership Limited is a dedicated provider of specialist business transformation and management consulting services. We focus on large to small-scale change programmes, often as a result of acquisitions, mergers, divestments, failing projects, internal restructuring and enterprise resource planning (ERP) implementations/upgrades.

The Company is led by a core team of professionals with over 150 years combined 'C' level / board level client experience.

To compliment this our Principal Consultants have decades of experience working in complex, varied and challenging Business and ICT environments.

Our multi-sector experience and reputation for providing highly professional services means we are now on the approved supplier list for a number of global finance, life science and software organisations.


As you will see from this brochure, our expertise extends beyond three Sectors with services also provided to Construction & Housebuild, Manufacturing & Logistics and Food & Agriculture.

Expertise

Finance 





Operations Transformation
 Change Management
 Programme Management
 Project Management
 Risk / Compliance
 Regulatory
 Identity Management Services

Life Sciences 




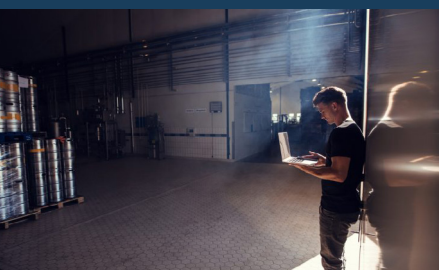
Strategy
 Divestments
 Transformation
 Change
 Operations
 Programme Management
 Project Management
 Business Alignment
 Quality
 GxP Compliance
 Regulatory
 Mentoring – IT Management

Construction & Housebuild 





Strategy
 Mergers
 Acquisitions
 Change
 Financial
 Commercial
 Operations
 (including Land, Financial, Commercial, Sales and Build, Budgeting, Forecasting, Housebuild Estimate)
 Mentoring – IT Management

Manufacturing & Logistics 





Strategy Transformation
 Acquisitions Mergers
 Change Operations
 Business Alignment
 Risk & Compliance
 Quality
 Mentoring – IT Management

Software, Systems & Technology 



Strategy
 Acquisitions
 Mergers
 Alignment
 Project Management
 Implementations
 Infrastructure Upgrades
 Cutover / Go-Live Assistance
 Business Alignment
 Risk & Compliance
 Mentoring – IT Management

Food & Agriculture 



Strategy Transformation
 Acquisitions
 Mergers
 Divestments
 Change
 Operations
 Business Alignment
 Risk Management
 Mentoring – IT Management

Team Experience

Systems Skills

IT systems implementations, including but not limited to: SAP, JDE, Microsoft Dynamics 365 F&O, Salesforce, Workday, Oracle Fusion, PeopleSoft, Chordiant CRM, TraceLink, DocuSign, IBM Maximo, Siemens Polarion, Symbio, ARIS.



GxP Quality

Management of GxP Quality Change projects to digitise process modelling and requirement engineering. This allows our Clients to focus on Agile IT Quality Control strategies rather than Computerised System Validation.



Mentoring

CIO
IT Director
IT Manager
IT Team



Business As Usual and Specialist Tech Support

BAU support services in a MicroFocus IDM/ NetIQ environment. Technical Lead on IAM specialist application upgrades.



Programme Management & PMO Services

Multi-Disciplinary and Global Programme and Project Management Services.



Procurement

Inception and Tendering:
Business case compiling
Bid lead
Vendor selection
Contract negotiation
Supplier / Vendor Management
Procurement



Migration

Led infrastructure builds, migrations and outsourcing from telephony and desktop services to server farms, mainframes and cloud systems.



Transformation / ERP

Managed business transformation / ERP projects replacing legacy systems with Tier 1, Tier 2 and sector niche solutions.



Small-to Medium-Enterprises (SMEs) Company Sale

S1 FFP Business Assessment

KNG ready the business for sale, preparing it well in advance of the challenges presented by the due diligence processes.

S2 Information Memorandum

KNG introduces the business to the buyer audience by gathering information in the form of adverts, teaser, and the Information Memorandum. This includes appointing a broker and researching prospects.

S3 Sale

Finally, KNG assists with building a shortlist, guiding you through the due diligence, and negotiating the final agreement.

What makes us different ?

- Affordable, flexible, open & agile
- High-quality ethos
- What you see is what you get. We do not delegate to junior staff to maximise margin
- Decades of experience working across many industries in complex, challenging business environments
- Private company not driven by sales targets or shareholders expectations
- Experienced Exec level professionals capable of building genuine partnerships
- Trusted, impartial relationships with our clients who stay with us for the long term
- We do not take on contracts where we think our team will be stretched

“

I would highly recommend KNG Partnership. They quickly became part of the solution, leveraging their depth of expertise to deliver a successful outcome for LifeScan.

”

James Walsh – IT Director, Lifescan



Contact us today

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kngpartnership.com